

Listing of the claims:

- 1 1. (Currently Amended) An integrated system for the real time administration of an
2 organization, said system comprising:
3 a plurality of networked computers;
4 at least one of said computers comprising an activity processor;
5 at least one of said computers comprising an activity scheduler;
6 at least one file server operatively connected to said networked computers;
7 means for real time performance of a plurality of functions relevant to
8 administration of said organization.
9 manual entry means for entering data relative to any of said functions;
10 data receiving and verifying means for receiving and verifying data from any of
11 said networked computers, against said manual entry means and ~~said~~ at
12 least one predetermined standard;
13 means responsive to said entered data and received data for real time updating of
14 said data across said network of computers relative to any of said
15 functions when desired;
16 data storage means for storing data;
17 display means for displaying any of said data;
18 means for predefining via said activity scheduler relative to said entered data that
19 selected first types of entered data are to be processed by said activity
20 processor in real time and that selected second types of said entered data
21 are to be queued for processing at another time;

22 menu driven means for defining a product in response to menu selections made by
23 a user; and
24 menu driven means for receiving a request into said network of computers by
25 displaying via said display means screens that vary depending upon said
26 request.

1 2. (Original) The system of claim 1 and further comprising means for generating a series
2 of questions to the user, and means for modifying the operation of said system to
3 globally conform to the answers to said questions.

1 3. (Original) The system of claim 2 and further comprising means defining four levels,
2 said levels comprising:
3 a database level;
4 a company level;
5 a product line level, and
6 a product level, each said level comprising a series of parameters which may be
7 selectively modified by the user, said system including means for
8 modifying said parameters at the command of the user and means
9 responsive to said modifying means for modifying said levels
10 independently or collectively as required.

1 4. (Original) The system of claim 3 wherein said database level comprises all
2 information stored in said data storage means.

- 1 5. (Original) The system of claim 3 wherein said company level comprises all data
2 relating to a single corporate entity.
- 1 6. (Original) The system of claim 3 wherein said product line level comprises menu
2 based generation of the parameters of a product line including products and
3 services.
- 1 7. (Original) The system of claim 3 wherein said product level comprises a plurality of
2 individual forms defining said product.
- 1 8. (Original) An improved method of configuring a computer based network system to
2 the real time requirements of an organization, said method comprising the steps
3 of:
4 generating a series of displayed questions to the user for defining at least
5 minimum characteristics of a product and which form letters to be used for
6 particular occasions, for each of said products to be defined;
7 receiving corresponding answers to said questions into said computer network and
8 using said answers to define said products;
9 electronically receiving and converting to data an application for said product into
10 said network via display menu screens that vary depending upon said
11 product that is desired and the menu selections made by said user;
12 deeming at least one of said computers an activity scheduler and deeming at least
13 one of the said computers an activity processor; and

14 processing said data and said answers in real time via the operations of said
15 activity scheduler and said activity processor.

1 9. (Original) An integrated system for the real time administration of an organization,
2 said system comprising:
3 a plurality of networked computers;
4 at least one of said computers comprising an activity processor;
5 at least one of said personal computers comprising an activity scheduler;
6 at least one file server operatively connected to said network;
7 means for real time performance of a plurality of predetermined functions;
8 manual entry means for entering data relative to any of said functions;
9 data receiving and verifying means for receiving, verifying and updating data
10 from any of said computers, said manual entry means and said at least one
11 file server against at least one predetermined standard;
12 means responsive to said entered data and received data for real time updating
13 data relative to any of said functions when desired;
14 data file means for storing data;
15 display means for displaying any of said data;
16 means for predefining via said activity scheduler that selected first types of
17 entered data are to be processed by said activity processor in real time and
18 that selected second types of entered data are to be queued for processing
19 at another time;
20 display means for displaying any of said data;

21 menu driven means for defining a product in response to menu selections made by
22 a user;
23 menu driven mean for receiving an application for said product into said network
24 by displaying, via said display means, screens that vary depending upon
25 said selected product;
26 means for providing a retrievable audit history of every function processed by
27 said system, said audit history at least retrievable by date, time and
28 transaction type;
29 means for defining a hierarchy of sales agents comprising who each sales agent
30 reports to and who reports to each sales agent, said means selectively
31 defining thereby a corresponding hierarchy for each product;
32 means for real time calculation of commissions for sales agents based on where
33 an agent is in said hierarchy;
34 means for the real time reversal of any transaction;
35 means for changing a sales agent's commission when a relevant transaction is
36 reversed;
37 means for calculating commission tax information; and means for printing a
38 commission tax form.

1 Claims 10-16 (Cancelled)

1 17. (Previously Presented) A system for administering an organization comprising:

2 a plurality of networked computers including at least one computer comprising an
3 activity processor, at least one of said computers comprising an activity
4 scheduler, where each of the computers has:
5 input means for inputting data,
6 data storage means for storing data,
7 display means for displaying said data,
8 manual entry means for defining administrative functions of said
9 organization,
10 means for real time performance of a plurality of functions relevant to said
11 administrative functions of said organization, and
12 data receiving and verifying means for receiving and verifying data from
13 any of said computers against said manual entry means and said at
14 least one file server against said defined administrative function;
15 at least one computer comprising a file server;
16 means responsive to said entered data and received data for real time updating of
17 said data relative to said defined administrative functions when desired;
18 means for predefining via said activity scheduler relative to said entered data that
19 selected first types of entered data are to be processed by said activity
20 processor in real time and that selected second types of said entered data
21 are to be queued for processing at another time;
22 menu driven means for defining a product in response to menu selections made by
23 a user; and

24 menu driven means for receiving a request into said network by displaying via
25 said display means screens, that vary depending upon said request.

1 18. (Previously Presented) The system of claim 17 and further comprising means for
2 generating a series of questions to the user; and means for modifying the
3 operation of said system to globally conform to the answers to said questions.

1 19. (Previously Presented) The system of claim 17 and further comprising means
2 defining four levels, said levels comprising a database level, a company level, a
3 product line level and a product level, each said level comprising a series of
4 parameters configured to be modified by the user, said system including means
5 for real-time modification of said parameters at the command of the user and
6 means responsive to said real time modification means for real time modification
7 of said levels independently or collectively as required.

1 20-28. (Cancelled)

1 29. (Previously Presented) A system for administering an organization comprising:
2 a plurality of networked computers, at least one member of said plurality of
3 networked computers including an activity processor, at least one member
4 of said plurality of networked computers including an activity scheduler,
5 and at least one member of said plurality of networked computer including
6 a file server, said plurality of networked computers having:
7 input means for inputting data,
8 data storage means for storing data,

9 display means for displaying said data,
10 manual entry means for defining administrative functions of said
11 organization,
12 means for real time performance of a plurality of functions relevant
13 to said administrative functions of said organization, and
14 data receiving and verifying means for receiving and verifying data
15 from any of said computers against said manual entry
16 means and said at least one file server against said defined
17 administrative function;
18 means responsive to said entered data and received data for real time updating of
19 said data relative to said defined administrative functions when desired;
20 means for predefining via said activity scheduler relative to said entered data that
21 selected first types of entered data are to be processed by said activity
22 processor in real time and that selected second types of said entered data
23 are to be queued for processing at another time;
24 menu driven means for defining a product in response to menu selections made by
25 a user; and
26 menu driven means for receiving a request into said network by displaying via
27 said display means screens, that vary depending upon said request.